



CASE STUDY

THE CLIENT

Inspire Automation is an industry leader in corrugated material handling and automation solutions. From robotic and material handling automation to labelers and load turners, **Inspire Automation** provides solutions to simplify processes, reduce downtime, improve optimization, and fulfill specialty needs.

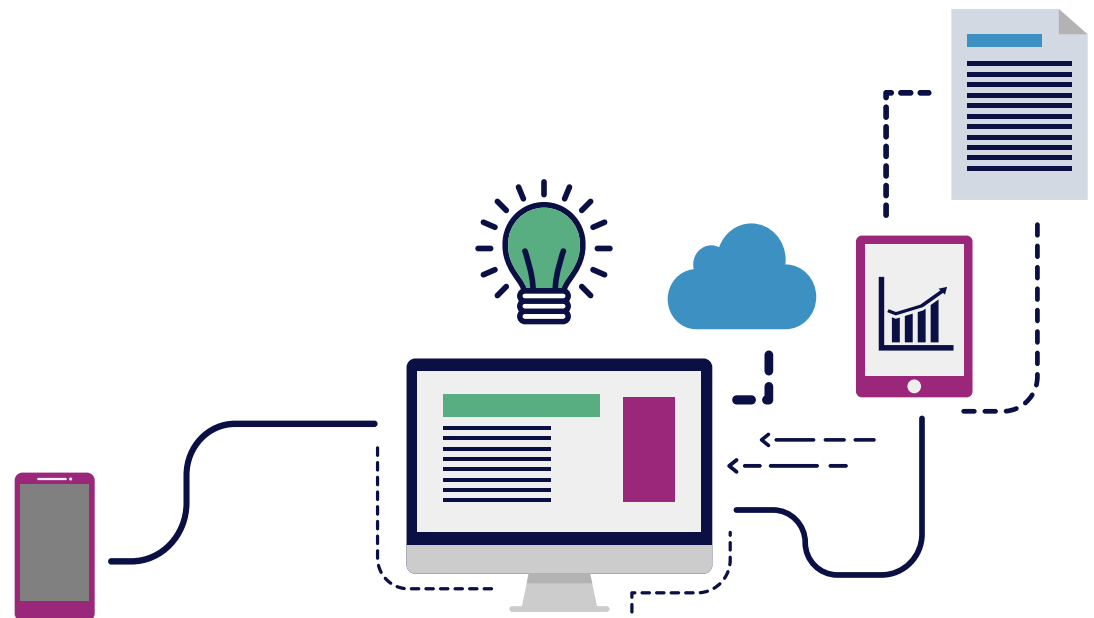




THE CHALLENGE

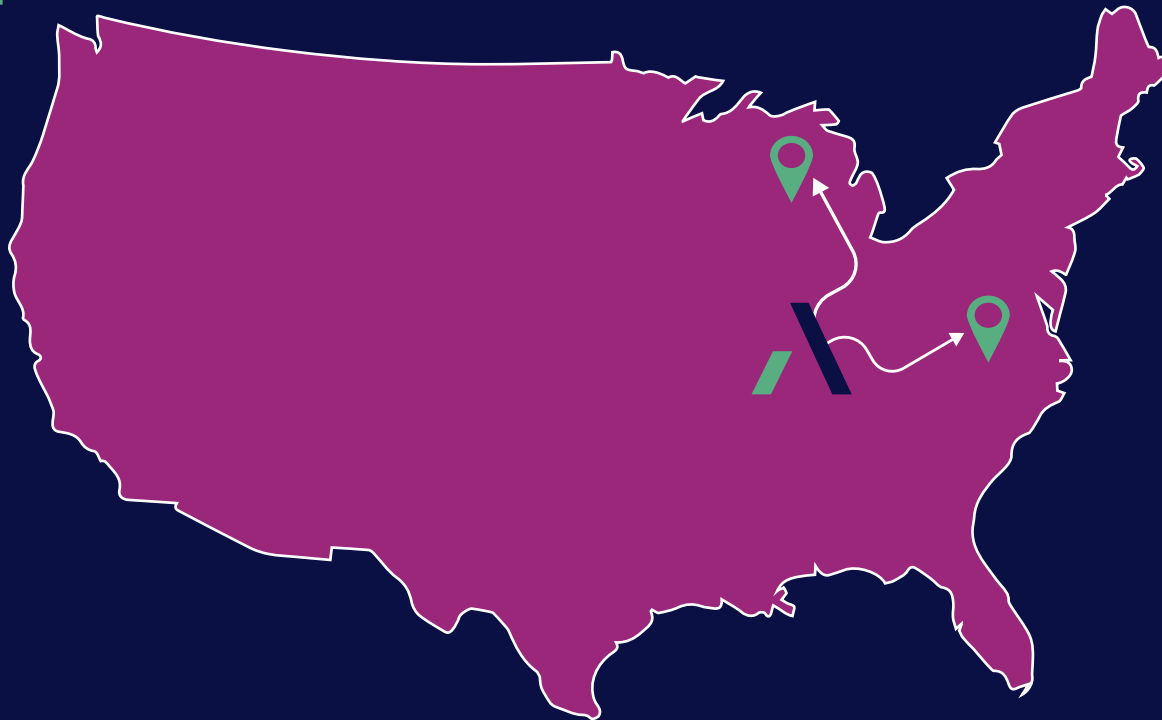
After the IT Director left the company with a 2-week notice, **Inspire Automation** needed to streamline its IT across multiple locations with a crucial focus on integration. At that point, multiple locations were functioning independently, which left the company with an inconsistent IT infrastructure.

During onboarding, business-critical legacy hardware and software were found, which required a major upgrade.



THE SOLUTION

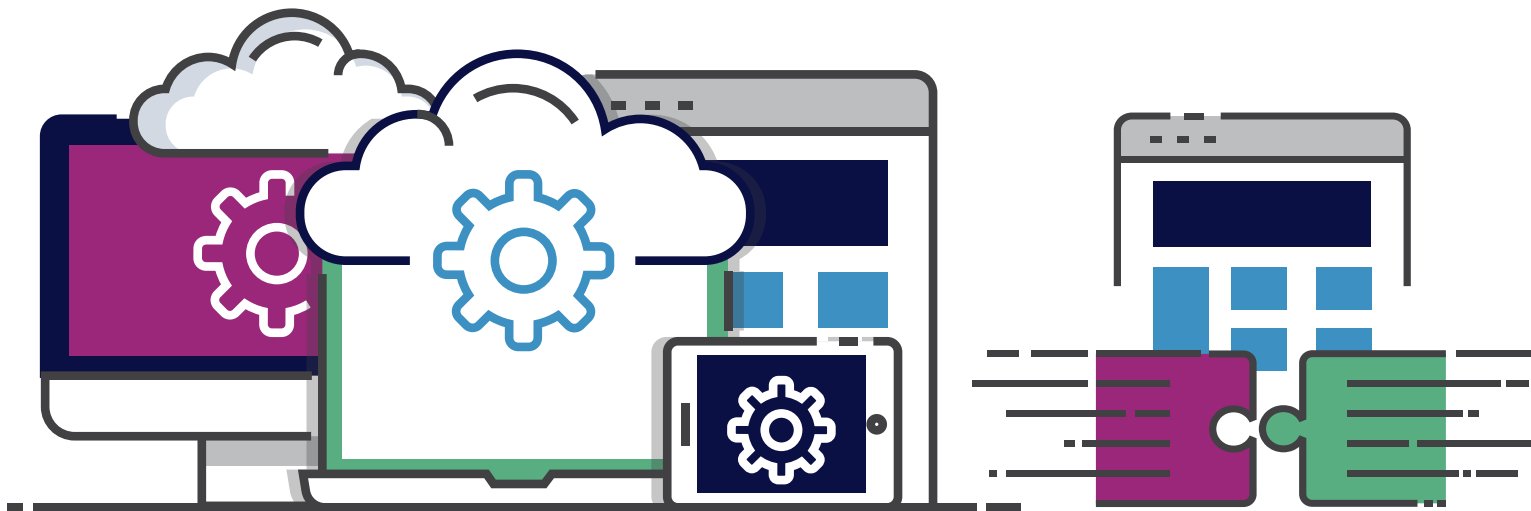
Exact IT Consulting provided a quick turnaround for discovery, onboarding, and training. The team made onsite trips to the client's remote locations in Wisconsin and Virginia to conduct discovery and **provide integration**. Exact IT successfully virtualized the business-critical applications away from legacy hardware and consulted with the client to **replace the hardware with updated and supported solutions**.





THE RESULTS

Today, Inspire Automation utilizes updated, secure software that provides improved access for its customers across the board. With a stable connection for business-critical applications and data access, Exact IT's infrastructure provides continuity for reporting and communication. Ongoing chronic user issues have been resolved through Exact IT's ticketing portal with quick access to the experts who can assist with troubleshooting, tech troubles, and general questions. Our team collectively consolidated a stronger IT infrastructure to provide consistency, guidance, and organization for our client.





THE RESULTS

We engaged Exact IT after our IT Manager decided to pursue other opportunities. There were some concerns about moving from in-house IT support to an outsourced partner, but in a short time, Exact IT was able to alleviate those concerns. After one year of working with Exact IT, they not only quickly handle all our day-to-day network and 150-plus end-user support needs, but they have also completed several large IT projects we have had on the books for a few years. Additionally, Exact IT has been able to gain a solid understanding of our organizational and IT needs and has assumed other responsibilities, hardware procurement for example, that previously fell on my plate. In short, we have been very pleased with the level of support received from Exact IT. It has been a clear advantage having their large team of professionals tending to our needs compared to the technical and physical limitations of our former IT manager.

JOHN G., (FO



ABOUT EXACT IT

Exact IT Consulting is a premier managed IT services organization that helps businesses make strategic, long-term IT decisions to align technology with business objectives and improve operational efficiency.

Our mission is to provide a comprehensive suite of **proactive and innovative technology solutions**, **superior customer support**, and **exceptional technical consulting** to our clients utilizing the knowledge, dependability, and commitment of our team.



EXACT IT
consulting



ABOUT THE CLIENT

Inspire Automation is a global supplier of manufacturing equipment to the corrugated, folding carton, and litho printing industries. **Inspire Automation's** product lines include Litho Labeling/ Laminating Equipment, Load Turning Equipment, Robotic Prefeeders and Palletizing/Load Forming Systems, Manual Load Formers, Floor Conveyors, and Bundle Conveyors.



**INSPIRE
AUTOMATION**